



ComSci Technology Chargeback and Transparency Solution

Go from managing supply to shaping demand for IT services

As an IT executive you know that demand for your services and support is seemingly limitless. When business is booming, you're scaling up capacity and rolling out new solutions. In downturns, you're implementing solutions to cut costs and increase efficiencies. In other words, no matter what's happening inside or outside your four walls, the business has an insatiable appetite for your limited resources.

If you aren't careful, you can spend much of your time and budget reacting to requests in a tactical and spontaneous manner. To drive real value, you need to take a step back and institute a more strategic approach. And in order to do that, you need the ability to capture and aggregate the demand for your services, optimize the way resources are used and managed, and then influence the behavior that's driving the demand through increased transparency and chargeback.

COMSCI'S UNIQUE APPROACH

To be sure, increased transparency and chargeback are critical to your ability to manage demand — and ComSci has a comprehensive solution that can help you get there. Working with ComSci, you can provide the increased IT transparency needed to understand and shape demand — helping to ensure that every investment truly adds value.

Our Technology Chargeback and Transparency Solution promotes a better understanding of the costs of providing services to the business units. With this understanding, IT can truly partner with business-unit managers — and that leads to more efficient, effective consumption of IT services.

ComSci's scalable production process and BillBrowser™ web-based reporting tool give business-unit management information that illustrates their consumption and spending



Information Technology

- » Ports
- » Devices (Desktop, Laptop, Printer)
- » Distributed Services (CPU, DB)
- » Mainframe Services (CPU, Printing)
- » Storage
- » Business Continuity

Telecom

- » Local Calling
- » Long Distance
- » International
- » Voicemail
- » Calling cards
- » Tele/video Conferencing

Wireless

- » Cell Phones
- » SmartPhones
- » PDAs
- » Air Cards
- » Service

You can't manage what you can't see

KEY BENEFITS

By leveraging ComSci's Technology Financial Management expertise and toolset — including our Technology Chargeback and Transparency Solution — you can:

- » Develop efficient, effective processes and systems for charging back technology costs — both computing and telecommunications
- » Streamline the management of technology costs and chargebacks without placing additional demands on your in-house staff
- » Provide business-unit managers with technology financial data that's timely, detailed, and accurate — empowering them to better understand their utilization and consumption of their IT costs
- » Help ensure compliance with regulatory requirements (e.g. Sarbanes-Oxley) and security best practices
- » Accurately measure the impact of technology costs on profitability by product line, business unit, and/or geography

ABOUT COMSCI

ComSci delivers Technology Financial Management solutions that empower organizations to implement more effective IT financial governance. Through decades of experience and a suite of web-based tools, ComSci helps IT organizations enhance technology transparency and visibility, which in turn enables business units to understand and optimize demand and utilization of technology resources. ComSci is headquartered in Iselin, New Jersey, and was founded in 1971.

Category Name	Charge Description	Unit of Measure	Current Rate	October 2007	Total Cost
Business Continuity	Business Continuity	Seat	\$5.78	\$1,071,559.98	\$1,071,559.98
			Subtotal for Business Continuity	\$1,071,559.98	\$1,071,559.98
Data	LAN (2000) Ports	Port	\$29.00	\$982,254.45	\$982,254.45
	LAN Server Ports	Ports	\$100.20	\$2,545,696.24	\$2,545,696.24
			Subtotal for Data	\$3,527,950.64	\$3,527,950.64
Desktop/Laptop	Stationery	Device	\$84.59	\$165,965.98	\$165,965.98
	Desktop	Desktop	\$179.42	\$2,976,521.68	\$2,976,521.68
	Lan Printer	Printer	\$94.08	\$379,058.40	\$379,058.40
	Laptop	Laptops	\$228.02	\$609,813.76	\$609,813.76
			Subtotal for Desktop/Laptop	\$4,131,369.82	\$4,131,369.82
Distributed Services	Distributed AIX/OS-CPU	CPU	\$10,267.08	\$41,071.84	\$41,071.84
	Distributed Database	Instance	\$683.09	\$726,037.73	\$726,037.73
	Distributed Inter-CPU	CPU	\$680.08	\$4,323,980.24	\$4,323,980.24
	Distributed Storage-CPU	CPU	\$9,547.83	\$68,833.41	\$68,833.41
	Distributed Tandem-CPU	CPU	\$5,095.12	\$111,872.64	\$111,872.64
	Distributed Unix-CPU	CPU	\$1,266.50	\$5,286,161.82	\$5,286,161.82
	Distributed VM/MS-CPU	CPU	\$9,267.06	\$1,007,359.84	\$1,007,359.84
			Subtotal for Distributed Services	\$12,266,297.72	\$12,266,297.72
Mainframe Services	Internal Mail	Envelope	\$0.17	\$382,350.36	\$382,350.36
	Mainframe Backup	CPU	\$53.84	\$14,821,988.80	\$14,821,988.80
	Mainframe CICS	CPU	\$65.00	\$3,984,169.09	\$3,984,169.09
	Mainframe DB2	CPU	\$64.36	\$1,442,228.82	\$1,442,228.82
	Mainframe IMS	CPU	\$154.21	\$252,379.83	\$252,379.83
	Mainframe TSO	CPU	\$163.48	\$825,371.76	\$825,371.76
	Print Package	Print	\$48.00	\$48,960.43	\$48,960.43
	Print Image	Image	\$9.00	\$45,045.87	\$45,045.87
	Print Page Base	Page	\$0.02	\$289,289.32	\$289,289.32
	Print Sheet Cost	Page	\$0.02	\$289,289.32	\$289,289.32
			Subtotal for Mainframe Services	\$22,813,698.20	\$22,813,698.20
Storage	EMC Celerra	Gigabyte	\$2.67	\$210,948.84	\$210,948.84
	EMC CLARION	Gigabyte	\$2.73	\$378,117.32	\$378,117.32
	EMC CLARION CDL	Gigabyte	\$2.73	\$1,417,800.00	\$1,417,800.00
	EMC DMX SURE STAR - (Synch)	Gigabyte	\$28.11	\$788,452.28	\$788,452.28
	EMC DMX SURE STAR - (Asynch)	Gigabyte	\$9.77	\$3,148,451.85	\$3,148,451.85
	EMC Symmetrix No Replication	Gigabyte	\$5.04	\$1,649,648.16	\$1,649,648.16
	Storage IBM Disk	Gigabyte	\$9.77	\$759,791.60	\$759,791.60
	Storage IBM Tape	Gigabyte	\$2.08	\$1,005,947.68	\$1,005,947.68
			Subtotal for Storage	\$13,269,876.11	\$13,269,876.11
Telecommunications	Voice Cell Phone	Device	\$20.28	\$46,320.96	\$46,320.96
	Voice Dial Tone	Line	\$92.18	\$1,858,086.28	\$1,858,086.28
	Voice International	Minute	\$0.77	\$150,098.45	\$150,098.45
	Voice Local	Minute	\$0.06	\$125,460.74	\$125,460.74
	Voice Long Distance	Minute	\$0.06	\$272,828.89	\$272,828.89
			Subtotal for Telecommunications	\$2,382,805.09	\$2,382,805.09
TOTAL:				\$56,268,932.14	\$56,268,932.14

by end-user product, application and project. Using ComSci's core competencies in Technology Financial Management, we provide CIOs and their clients — the business units — with “one bill” covering all technology services. The result: business-unit executives finally have insight into their consumption and utilization of all IT services.

What's more, BillBrowser™ is easily deployed across organizational and geographic boundaries — resulting in a global transparency and chargeback process that's unified and comprehensive.

With ComSci's Technology Chargeback and Transparency Solution, business-unit managers can forecast their needs more accurately; track and manage usage more effectively; and make more data-driven decisions. Consequently, they often change their focus from “Why are my workstations so expensive?” to “What technology do we need over the next 12 to 24 months to maintain our competitive edge?”

Ultimately, ComSci's Technology Chargeback and Transparency Solution builds and strengthens the partnership between the CIO and the business-unit managers. It also provides effective costing disciplines and cost visibility — critical requirements for aligning business and technology and maintaining effective IT financial governance.

GET STARTED TODAY

For more information, call ComSci at 732-632-8000 or e-mail us at bizdev@comsci.com.

